
Strategic partnership/investment in the golf & tourism resort at Adriatic coast/Istria, Croatia

CBBS is management consulting and EU lobbying company, specialized in strategic partnerships (M&A, JV projects), lobbying on national & EU level. We are supporting as advisors/brokers the owners of the company developing golf & tourism resort at Adriatic coast/Istria, Croatia in the search for strategic partners/investors, interested to enter Croatian tourism/golf market.

About the Project: Strategic partnership/investment in golf & tourism resort at Adriatic coast/Istria, Croatia

The owner of an approx. 126 ha greenfield site on the Croatian coast, planned for the development of an integrated golf/tourism resort. The Project includes the following components:

- 170 room, 5-star hotel (location permit)
- 114 apartments/villas (building permit)
- 27-hole golf course (building permit)
- Infrastructure (building permit)

Location

The Project site is located on the southern part of the Istrian peninsula, 10 kilometres from Pula, the largest city in the county of Istria. The closest international airport (Pula International Airport) is reachable within 20 minutes by car.

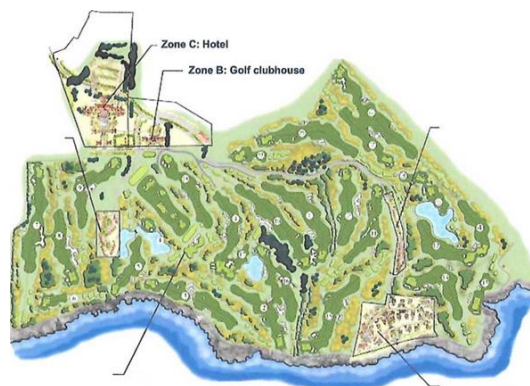
Croatia is situated close to several densely populated/industrially developed European countries and potential tourism/golf markets **with the reach of 110 million people in the circle of 600 km** (key markets of Germany, Austria, Switzerland, Slovenia, Italy, Hungary, Croatia). The warm Mediterranean coastal climate allows for 300 playable golf days, well above the European average.



Current status

The Project is in an advanced planning stage. To date, the following project preparatory work has been completed:

- Market assessment
- Concept and masterplan development
- Financial feasibility studies
- Design and architectural planning
- Permitting



KPMG evaluation of the Project at present stage is 23 MEUR however the owners are open for the negotiation with the future strategic partners/investors interesting in buying Project/company.

Complete investment/Project could be developed (together with the buying of the Project/company) with an amount between 60 – 80 MEUR, according to the evaluation of KPMG.

Strategic partner/investor requirements: CBBS, as an advisor/broker is able to provide more information about the Project/company, after signing an NDA with the potential strategic partner.

For further information, please contact:



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